

# Why TGP<sup>+</sup>?

- + 21 years in generic pharmacy business
- + 16 years in Pharmacy Franchise business
- + Pioneer and trail blazer for quality generics
- + Most comprehensive assortment of Generic Brands
- + Subsidiary of Robinsons Retail Holdings Inc.

## Contact Us

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Affordable at maaasahang gamot na malapit sa'yo.

"I was working in a multinational company when my friend invited me to be a Franchisee of TGP (The Generics Pharmacy). The franchise was affordable, so I decided to invest my life-savings and follow my dream of having my own business. It was a huge risk for me! I opened my first branch in 2008, and in less than three months, I got my ROI (return on investment)."

*Jojo Macua*

TGP franchisee since 2007  
with 47 outlets in Luzon and Mindanao

"When I started with my first TGP Franchise, I was clueless. My line of work was not pharmaceutical or medical related but TGP has proven itself time and again that they got my back. It's not just the quality of their products I feel confident in, it's their services as well. With TGP, you don't just earn, you learn too. You give back to the community and become an integral part of it. At my age and as my branches grew my children became involved also. TGP became a lifestyle, an essential part of our lives. To us TGP is family. Kasama mo sa hirap at ginhawa."

*Maria Umali*

TGP franchisee since 2009  
with 5 outlets



For inquiries, email us at:

[FRANCHISE@TGP.com.ph](mailto:FRANCHISE@TGP.com.ph)

[@tgpthegenericspharmacy](https://www.facebook.com/tgpthegenericspharmacy)

[tgp.com.ph/franchise](http://tgp.com.ph/franchise)

**TGP<sup>+</sup>** Kaibigan sa Kalusugan.

# TGP<sup>+</sup>

## Own a TGP store for as low as **P700K!\***

\*Initial Capital Outlay (Franchise Fee included)



## Franchise with us!

Be a welcome addition to  
the fast growing TGP family!

# Franchising Opportunity

**2,000+**  
branches  
nationwide!

*YOU are most welcome  
to JOIN the widest  
network of drugstore  
retail chain in the country!*

## Initial Capital Outlay

|                                  |                  |
|----------------------------------|------------------|
| Franchise Fee (Initial Payout)   | 150,000          |
| Leasehold Improvements           | 150,000          |
| P. O. S. (Hardware and Software) | 90,000           |
| Operating Capital                | 242,000          |
| <b>Total Capital Investment</b>  | <b>P 632,000</b> |

## Breakdown of Operating Capital

|  |                  |
|--|------------------|
| 5 mos. Rent x P20,000  | 100,000          |
| 2 mos. Utilities - Electricity, Water, Phone/Internet x P8,000 | 16,000           |
| 2 mos. 1 Pharmacist's Salary x P25,000                         | 50,000           |
| 2 mos. 2 Pharmacy Assistants' Salaries x P17,000               | 68,000           |
| 2 mos. Miscellaneous x P4,000                                  | 8,000            |
| <b>Total Operating Capital</b>                                 | <b>P 242,000</b> |

## Monthly Expenses

|                                    |                 |
|------------------------------------|-----------------|
| Rent                               | P 20,000        |
| Electricity, Water, Phone/Internet | 8,000           |
| Pharmacist's Salary                | 25,000          |
| 2 Pharmacy Assistants' Salaries    | 34,000          |
| 2 mos. Miscellaneous               | 4,000           |
| <b>Total Monthly Expenses</b>      | <b>P 91,000</b> |

|  |           |
|--|-----------|
| Initial Stocks or Inventory (Payable in 90 days) | P 350,000 |
| Break-even Sales per Month                       | 260,000   |
| 35% Average Gross Margin                         | 35%       |
| Breakeven Sales per Day                          | 8,667     |

## Other Fees

Advertising Fee: 1% of Monthly Gross Sales  
 Royalty Fee: 1% of Monthly Gross Sales  
 \*Total Franchise Fee: P300,000

## Franchise Fee (Deferred Payment Scheme)

**Total Franchise Fee: P300,000**  
 Initial Pay-out: P150,000  
 Balance of P75,000 PDC dated year 3  
 Balance of P75,000 PDC dated year 6

The **TGP<sup>o</sup>** Advantage is an exciting and comprehensive total support package that is inclusive of the following:

- + TGP Signages
- + Pre-Operations Assistance
- + Regulatory and Permits Assistance
- + Extensive Community Pharmacy Training
- + Operations Guidelines
- + Aggressive Marketing and Promotions Support

- + Store size:  
Preferably 20 to 30 sq. meters.  
3 meters frontage.
- + Near areas with high foot traffic:  
National drugstore chains, other generic drugstores, fast food chains, bakeshops, kiosks, gas stations, government offices and agencies, tourist spots, hotels and transport terminals.
- + Near where cash is easily obtained:  
Banks, ATMs, logistics providers and non-bank financial providers (i.e., cash remittance centers).

Join **TGP<sup>o</sup>** Franchise Business Talks  
via 

Scan QR or visit our  
FB events page for schedule

